

Dave Romeo Seminars & Coaching 2019 Seminar Menu

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	Date Attended	Service:	Date Attended
Sales:			
<i>The Psychology of Selling I: Think Like A Customer</i>	_____	<i>In Search of Legendary Customer Service</i>	_____
<i>The Psychology of Selling II: Relationship Selling</i>	_____	<i>Legendary Customer Service II: How to Make Customer Service Fun!</i>	_____
<i>The Psychology of Selling III: Overcoming Price Objections</i>	_____	<i>Legendary Customer Service III: How to Wow!</i>	_____
<i>The Psychology of Selling IV: How to Capture 100% of Your Market</i>	_____	<i>Legendary Customer Service IV: Soothing the Savage Customer</i>	_____
<i>The Psychology of Selling V: Selling What People Really Want</i>	_____	<i>Legendary Customer Service V: The Joy of Serving Others</i>	_____
<i>The Psychology of Selling VI: Close Like A Master</i>	_____	<i>Legendary Customer Service VI: Mastering the Process and the Outcome</i>	_____
Sales:		Communication:	
<i>Anyone Can Sell I: Preventing the Top 10 Sales Mistakes"</i>	_____	<i>Communication Excellence I: Connecting with Customers</i>	_____
<i>Anyone Can Sell II: Prospecting for Gold!</i>	_____	<i>Communication Excellence II: Conquering Conflicts with Difficult People</i>	_____
<i>Anyone Can Sell III: How to Close a Sale in 10 Minutes or Less!</i>	_____	<i>Communication Excellence III: Negotiation Excellence</i>	_____
<i>Anyone Can Sell IV: How to Make a <u>Killer</u> Sales Presentation</i>	_____	<i>Communication Excellence IV: How to Become Indispensable!</i>	_____
<i>Anyone Can Sell V: <u>Asking for and Getting</u> the Sale</i>	_____	<i>Communication Excellence V: Focus, Follow Up and Follow Through!</i>	_____
<i>Anyone Can Sell VI: Mastering the 'Can't-Miss' Close</i>	_____	<i>Communication Excellence VI: Presentation Mastery</i>	_____
Sales Academy:		Business Skills:	
<i>The Art of Selling: Getting to the Top I: Professional Phone Skills</i>	_____	<i>How to Hire Winners</i>	_____
<i>The Art of Selling: Getting to the Top II: The Organized Sales Professional</i>	_____	<i>Proven Success Skills for Business Women</i>	_____
<i>The Art of Selling: Getting to the Top III: Becoming the Ultimate Service Provider</i>	_____	<i>Time Mastery</i>	_____
<i>The Art of Selling: Getting to the Top IV: Regaining Your Focus</i>	_____	<i>Approaching Change with a Positive Attitude</i>	_____
<i>The Art of Selling: Getting to the Top V: Slump-Proof!</i>	_____	<i>How to Make a Perfect First Impression</i>	_____
Entrepreneurial:		<i>How to Build Iron-Clad Credibility</i>	_____
<i>Survive and Thrive In Your Own Business</i>	_____	<i>Stop Procrastinating Now!</i>	_____
<i>Survive and Thrive II: How to Create Automatic Money Machines</i>	_____	<i>12 Easy Ways to Improve any Business</i>	_____
<i>Survive and Thrive III: Increasing Cash Flow, Sales, and Profits</i>	_____	The Fine Arts:	
<i>Survive and Thrive IV: Shark-Proof!</i>	_____	<i>The Fine Art of Influence and Persuasion</i>	_____
<i>Networking and Marketing Mastery I: Crafting Your Memorable Message</i>	_____	<i>The Fine Art of Tact and Diplomacy</i>	_____
<i>Networking and Marketing Mastery II: Making Marketing Profitable</i>	_____	<i>The Fine Art of Saying, "No!"</i>	_____
<i>Networking and Marketing Mastery III: Turning Contacts into Contracts</i>	_____	<i>The Fine Art of Listening</i>	_____
<i>Networking and Marketing Mastery IV: Inspire the Buyer!</i>	_____	<i>The Fine Art of Instant Rapport</i>	_____
<i>Networking and Marketing Mastery V: Creating Demand for Your Brand</i>	_____	<i>The Fine Art of Getting Lifelong Customers</i>	_____
<i>Networking and Marketing Mastery VI: Connecting the Dots</i>	_____	Leadership Academy:	
Personal Growth:		<i>Leadership Academy I: What Every New Supervisor Should Know</i>	_____
<i>Mastering Your Self-Esteem and Your Destiny</i>	_____	<i>Leadership Academy II: How to Inspire Greatness</i>	_____
<i>Winning With Integrity</i>	_____	<i>Leadership Academy III: Real World Leadership</i>	_____
<i>Designing Your Destiny</i>	_____	<i>Leadership Academy IV: Disciplining with Dignity</i>	_____
<i>Designing Your Destiny II: The Gold-Setting Gold Workshop!</i>	_____	<i>Leadership Academy V: Leading from Tahiti!</i>	_____
<i>How to Reduce Stress and Increase Your Confidence</i>	_____	Leadership:	
<i>Stumbling Onto Success</i>	_____	<i>Inspired Leadership I: How to Deliver Inspired Leadership</i>	_____
<i>Relationship Mastery</i>	_____	<i>Inspired Leadership II: How to Retain and Inspire Employees</i>	_____
<i>Striving for Significance</i>	_____	<i>Inspired Leadership III: The Ultimate Team Building and Empowerment Workshop</i>	_____
<i>Mastering Personal and Professional Balance</i>	_____	<i>Inspired Leadership IV: Delegation & Decision Making for Leaders</i>	_____
<i>Nice Guys Finish <u>First!</u></i>	_____	<i>Inspired Leadership V: Leading With Integrity</i>	_____
<i>Learning from Loss</i>	_____	<i>Inspired Leadership VI: Coaching and Mentoring Mastery</i>	_____
<i>Pursuing Your Passions</i>	_____	Success Mastery:	
<i>Stress-Free Success</i>	_____	<i>Mastering the Only 4 Benefits People Buy</i>	_____
<i>Moving Towards Mastery</i>	_____	<i>Executing Your Great Ideas</i>	_____
<i>Getting Past Your Past</i>	_____	<i>Become A Leader Worth Following</i>	_____
<i>Write And Grow Rich!</i>	_____	<i>Become A Master Networker</i>	_____
		<i>Focused on Success!</i>	_____
		<i>Turning Complaints Into Compliments (All New!)</i>	_____
		Organizational Excellence:	
		<i>Organizational Excellence I: Simplify Your Systems</i>	_____
		<i>Organizational Excellence II: Combating Complacency (All New!)</i>	_____
		<i>Organizational Excellence III: Strategic Planning (All New!)</i>	_____



Dave Romeo Seminars & Coaching
Seminars guaranteed to Entertain, Enlighten, and Inspire
How many have you taken?