

Primary Seminars & Coaching Presented by Dave Romeo 2012 Seminar Menu

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	Date Attended		Date Attended
Sales:		Service:	
<i>The Psychology of Selling I: Think Like A Customer</i>	_____	<i>In Search of Legendary Customer Service</i>	_____
<i>The Psychology of Selling II: Relationship Selling</i>	_____	<i>Legendary Customer Service II: How to Make Customer Service Fun!</i>	_____
<i>The Psychology of Selling III: Overcoming Price Objections</i>	_____	<i>Legendary Customer Service III: How to Wow!</i>	_____
<i>The Psychology of Selling IV: How to Capture 100% of Your Market</i>	_____	<i>Legendary Customer Service IV: Soothing the Savage Customer</i>	_____
<i>The Psychology of Selling V: Selling What People <u>Really</u> Want</i>	_____		
<i>The Psychology of Selling VI: Close Like A Master</i>	_____	Communication:	
		<i>Communication Excellence I: Connecting with Customers</i>	_____
Sales:		<i>Communication Excellence II: Conquering Conflicts with Difficult People</i>	_____
<i>Anyone Can Sell I: Preventing the Top 10 Sales Mistakes''</i>	_____	<i>Communication Excellence III: Negotiation Excellence</i>	_____
<i>Anyone Can Sell II: Prospecting for Gold!</i>	_____	<i>Communication Excellence IV: How to Become Indispensable!</i>	_____
<i>Anyone Can Sell III: How to Close a Sale in 10 Minutes or Less!</i>	_____	<i>Communication Excellence V: Focus, Follow Up and Follow Through!</i>	_____
<i>Anyone Can Sell IV: How to Make a <u>Killer</u> Sales Presentation</i>	_____	<i>Communication Excellence VI: Presentation Mastery</i>	_____
<i>Anyone Can Sell V: <u>Asking for and Getting</u> the Sale</i>	_____		
<i>Anyone Can Sell VI: Mastering the ' <u>Can't-Miss</u> ' Close</i>	_____	Business Skills:	
		<i>How to Hire Winners</i>	_____
Sales Academy:		<i>Proven Success Skills for Business Women</i>	_____
<i>The Art of Selling: Getting to the Top I: Professional Phone Skills</i>	_____	<i>Time Mastery</i>	_____
<i>The Art of Selling: Getting to the Top II: The Organized Sales Professional</i>	_____	<i>Approaching Change with a Positive Attitude</i>	_____
<i>The Art of Selling: Getting to the Top III: Becoming the Ultimate Service Provider</i>	_____	<i>How to Make a Perfect First Impression</i>	_____
<i>The Art of Selling: Getting to the Top IV: Regaining Your Focus</i>	_____	<i>How to Create Iron-Clad Credibility</i>	_____
<i>The Art of Selling: Getting to the Top V: Slump-Proof!</i>	_____	Stop Procrastinating Now! (All New!)	_____
Entrepreneurial:		The Fine Arts:	
<i>Survive and Thrive In Your Own Business</i>	_____	<i>The Fine Art of Influence and Persuasion</i>	_____
<i>Survive and Thrive II: How to Create Automatic Money Machines</i>	_____	<i>The Fine Art of Tact and Diplomacy</i>	_____
<i>Networking and Marketing Mastery I: Crafting Your Memorable Message</i>	_____	<i>The Fine Art of Saying, "No!"</i>	_____
<i>Networking and Marketing Mastery II: Making Marketing Profitable</i>	_____	The Fine Art of Listening (All New!)	_____
<i>Networking and Marketing Mastery III: Turning Contacts into Contracts</i>	_____		
<i>Networking and Marketing Mastery IV: Inspire the Buyer!</i>	_____	Leadership Academy:	
		<i>Leadership Academy I: What Every New Supervisor Should Know</i>	_____
Personal Growth:		<i>Leadership Academy II: How to Inspire Greatness</i>	_____
<i>Mastering Your Self-Esteem and Your Destiny</i>	_____	<i>Leadership Academy III: Real World Leadership</i>	_____
<i>Winning With Integrity</i>	_____	<i>Leadership Academy IV: Disciplining with Dignity</i>	_____
<i>Designing Your Destiny</i>	_____	<i>Leadership Academy V: Leading from Tahiti!</i>	_____
<i>Designing Your Destiny II: The Gold-Setting Gold Workshop!</i>	_____		
<i>How to Reduce Stress and Increase Your Confidence</i>	_____	Leadership:	
<i>Stumbling Onto Success</i>	_____	<i>Inspired Leadership I: How to Deliver Inspired Leadership</i>	_____
<i>Relationship Mastery</i>	_____	<i>Inspired Leadership II: How to Retain and Inspire Employees</i>	_____
<i>Striving for Significance</i>	_____	<i>Inspired Leadership III: The Ultimate Team Building and Empowerment Workshop</i>	_____
<i>Mastering Personal and Professional Balance</i>	_____	<i>Inspired Leadership IV: Delegation & Decision Making for Leaders</i>	_____
<i>Nice Guys Finish <u>First</u>!</i>	_____	<i>Inspired Leadership V: Leading With Integrity</i>	_____
Learning from Loss (All New!)	_____	<i>Inspired Leadership VI: Coaching and Mentoring Mastery</i>	_____

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Seminars guaranteed to Entertain, Enlighten, and Inspire

How many have you taken?